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BEFORE THE CALIFORNIA STATE BOARD OF EQUALIZATION
651 BANNON STREET
SACRAMENTO, CALIFORNIA
STATE BOARD OF EQUALIZATION

DECEMBER 17TH, 2024

CALIFORNIA STATE BOARD OF EQUALIZATION
BOARD MEETING

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ITEM 2

SOUTHERN CALIFORNIA EDISON COMPANY

(0148)

SAU24-033

PROPERTY TAX APPEAL ORAL HEARING

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REPORTED BY: Jillian M. Sumner, CSR NO. 13619

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APPEARANCES

For the Board of
Equalization:

Honorable Sally J. Lieber
Chair

Honorable Ted Gaines
Vice Chair

Honorable Antonio Vazquez
Third District

Honorable Mike Schaefer
Fourth District

Malia M. Cohen
State Controller

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Equalization Staff:

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Clerk
Board Proceedings and
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Southern California Edison Company

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APPEARANCES CONTINUED

For Respondent: David Lujan
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State-Assessed Properties Division

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Legal Department

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1 STATE BOARD OF EQUALIZATION

2 651 BANNON STREET, SACRAMENTO

3 DECEMBER 17TH, 2024

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6 **ITEM 2**

7 ---o0o---

8
9 MS. LIEBER: Hearing no comments, we will move
10 on to our next item, which is Tax Program Matters,
11 Property Tax Appeal Oral Hearing.

12 And Ms. Cichetti will make an announcement
13 regarding this item.

14 MS. CICHETTI: All righty.

15 Good morning again.

16 The remote oral hearing -- I apologize. Yes.

17 The remote oral hearing procedure is as
18 follows:

19 For the Petitioner and representatives, while
20 waiting in the Microsoft Teams environment, please be
21 ready to unmute and turn on your camera as requested.

22 After the administrative announcements, the
23 Chair will introduce the oral hearing. Then, the
24 Appeals Attorney, Ms. Wilkman, will introduce your case.

25 After the Appeals Attorney has completed the

1 introduction, the parties will then be asked to
2 introduce themselves and their affiliation with the
3 taxpayer, the Petitioner, or the State-Assessed
4 Properties Division, the Department, for the record.

5 Contribution Disclosure forms are required
6 under Government Code Section 15626.

7 The Chief of Board Proceedings Division has
8 received completed Contribution Disclosure forms for all
9 parties, agents and participants for this Property Tax
10 Appeal Oral Hearing.

11 All Board Members indicated that their records
12 disclosed no disqualifying contributions from these
13 taxpayers, their agents or participants.

14 The Chief of Board Proceedings provided the
15 Board Members' offices with an ex parte memorandum
16 listing all parties, agents and participants to ensure
17 there were no ex parte violations.

18 No violations have been disclosed.

19 This is a Constitutional Function. This
20 hearing is conducted under Section 40 of the Revenue and
21 Tax Code.

22 To prepare for this oral hearing, Board
23 Members have access to the records to review and
24 consider the merits of this property tax appeal oral
25 hearing, including, but not limited to, the petition,

1 opening brief, reply brief, hearing exhibits and summary
2 decision.

3 After the Board hears the oral arguments today
4 from the representatives of the Petitioner and the
5 Department, and considers the evidence, it may vote to
6 adopt the staff recommendation, reject it, or make its
7 determination to resolve the issue under consideration
8 in the hearing.

9 The Petitioner and the Respondent, the
10 Department, will each have 20 minutes to make their
11 initial presentation. Then, the Petitioner will have 10
12 minutes for rebuttal, followed by questions from the
13 Board Members.

14 This concludes the review of the
15 administrative procedure for the oral hearing.

16 MS. LIEBER: Thank you, Ms. Cichetti.

17 And so we'll proceed now with Item 2, the Tax
18 Program Matters, Property Tax Appeals Oral Hearing;
19 petition for reassessment of the 2024 unitary value.

20 And this is concerning Southern California
21 Edison Company.

22 And the Appeals Attorney, Ms. Wilkman, will
23 introduce this matter.

24 MS. WILKMAN: Good morning, Chair Lieber and
25 Honorable Members of the Board.

1 My name is Sarah Wilkman, the Appeals Attorney
2 for the State Board of Equalization on this case.

3 In the case before you, the Petitioner is
4 Southern California Edison Company, a public utility
5 operating in southern, coastal, and central California.

6 The 2024 Board-adopted unitary value is
7 \$38,986,400,000.

8 Petitioner is requesting a revised 2024
9 unitary value of \$32,915,600,000, while Respondent for
10 SAPD is requesting the Board affirm the 2024 unitary
11 value.

12 Based on the unitary values asserted in this
13 petition, this appeal is subject to Revenue and Taxation
14 Code Section 40.

15 After the Board decides this petition today,
16 the Appeals Attorney will prepare a decision in early
17 2025 for the Board's consideration to memorialize the
18 Board's action and to provide transparency to the
19 public.

20 In addition to the general concerns and
21 assertions detailed in the hearing summary, Petitioner
22 has raised five primary legal issues with its 2024
23 Board-adopted unitary value, which was based on the 2024
24 lien date, January 1st, 2024.

25 As such, the parties will summarize and

1 emphasize the arguments that have been iterated in the
2 briefings, including these five primary issues:

3 First, whether Petitioner has shown that
4 Respondent has failed to reconcile the Historical Cost
5 Less Depreciation, or HCLD, value indicator, and the
6 Capitalized Earning Ability, or CEA, indicator of value.

7 Second, whether Petitioner has shown that
8 Respondent erred in placing 75 percent reliance on the
9 HCLD value indicator, and 25 percent reliance on the CEA
10 indicator of value.

11 Third, whether the Petitioner has shown that
12 Respondent must adjust the Board-adopted value for
13 Petitioner's liabilities related to the 2017 and 2018
14 wildfires and mudslides.

15 Fourth, whether Petitioner has shown that
16 Respondent improperly assessed the wildfire mitigation
17 capital expenditures.

18 And, fifth, whether Petitioner has shown that
19 the Respondent erred in its treatment of Wildfire
20 Insurance Fund-related contributions.

21 Chair Lieber and Members, please note,
22 Petitioner has the burden of proof to show that the 2024
23 Board-adopted assessment is incorrect or illegal, for
24 specificity as to any or all of these issues.

25 Said another way, the 2024 Board-adopted value

1 is lawful and correct, unless specifically disproven by
2 the Petitioner.

3 As a preliminary matter to the parties'
4 presentations, there is an evidentiary issue for the
5 Board to resolve.

6 Petitioner has requested that the Board take
7 official notice of the litigation complaints filed in
8 Superior Court for tax years 2020, 2021, 2022 and 2023
9 as exhibits to the current appeal.

10 Staff rejected the complaints as unsolicited
11 in the 2024 appeal, as mandated by the Board's
12 regulations.

13 In response, Petitioner has requested that the
14 Board address this request at oral hearing.

15 I note that it is undisputed that Petitioner's
16 2020 to 2023 tax years are currently the subject of
17 litigation in State Court, as clearly reflected on the
18 public record and in the Board's own website.

19 However, the complaints are reflective of
20 Petitioner's unverified prior year complaints. And as
21 such, they are outside the scope of the 2024 appeal
22 before the Board.

23 Here, we are advising that the Petitioner's
24 prior year complaints should remain excluded as exhibits
25 to ensure that the record reflects the fact that the

1 2024 appeal stands on its own for consideration by this
2 Board, based on the substance of the 2024 assessment and
3 the related appeals process.

4 Accordingly, I am instead asking that the
5 Board take notice of the existence of the lawsuits
6 between itself and Petitioner regarding the 2020 through
7 2023 tax years.

8 I'd ask that the Board confirm agreement with
9 this recommendation.

10 MS. LIEBER: Thank you, Ms. Wilkman.

11 Members, is there any objection to taking
12 official notice of the 2020 to 2023 litigation between
13 the Board and Petitioner?

14 And seeing none, so noticed.

15 Ms. Wilkman, you may proceed.

16 MS. WILKMAN: Thank you.

17 It's my understanding that the parties are
18 present, whether in person or virtually, and are ready
19 to present their cases before the Board.

20 This concludes the Appeals Attorney opening
21 remarks.

22 And I turn it over to you, Chair Lieber, to
23 proceed to hear the parties on this petition.

24 MS. LIEBER: Thank you, Ms. Wilkman.

25 Welcome to the Board of Equalization.

1 And, Petitioner, if you would please unmute
2 your microphone there and introduce yourselves. And
3 state your affiliation with the taxpayer for the record.

4 MR. DAKESSIAN: Good morning, Madam Chair and
5 Members of the Board.

6 My name is Marty Dakessian. I'm with the law
7 firm Dakessian Law.

8 I'm joined by my colleagues today,
9 Andrew Bodeau and Joshua Lin, as well as our co-counsel,
10 Mr. Charles Moll, with the law firm of McDermott Will &
11 Emery.

12 We represent Southern California Edison
13 Company and its millions of ratepayers, whom I believe
14 reside in each of the four equalization districts.

15 With us from Edison are Ms. Andrea Wood, Vice
16 President of Tax; Mr. Karl Matthews, Principal Manager;
17 and Mr. David Lee, Tax Manager.

18 That, I think, concludes our appearances.

19 So thank you for having us here today.

20 MS. LIEBER: Thank you.

21 Southern California Edison Company, you may
22 begin your presentation.

23 Mr. Dakessian, you and your colleagues have
24 20 minutes to present your case.

25 Additionally, after the conclusion of the

1 Department's presentation, you will be given time for a
2 rebuttal, followed by any questions from the Board
3 Members.

4 Please note that our clerk will provide you
5 with a five-minute warning as you near the end of your
6 presentation time.

7 You may present.

8 MR. DAKESSIAN: Thank you very much.

9 So before I begin our presentation, just one
10 housekeeping note.

11 Thank you for accepting the taking official
12 notice of the four lawsuits. I appreciate that.

13 We do have one objection we wanted to note
14 regarding staff's proposed exhibits. Because we believe
15 they violate your own rules.

16 So staff submitted about 2,609 pages of
17 exhibits over our objections one week before this
18 hearing. Your rules require the parties to provide any
19 documents to the other side at least 14 days before the
20 hearing. So I will note those objections.

21 The Appeals Division has not acted upon our
22 objections, so we're raising them here today. We would
23 just note them. We would just note that the rules
24 require greater advanced notice. But it's up to your
25 Board as to what to do with those documents.

1 So --

2 MS. LIEBER: Thank you.

3 MR. DAKESSIAN: So with that -- yes.

4 MS. LIEBER: We have Ms. Wilkman responding
5 before you begin your presentation.

6 Please.

7 MS. WILKMAN: I'd just like to note for the
8 Board's reference that Petitioner was counseled that if
9 an exhibit is introduced by Respondent at the hearing,
10 the objections would be appropriate at that time to
11 list.

12 But I would note that 91 percent of the
13 documents that Mr. Dakessian is referring to were
14 discussed in the briefings by both parties and included
15 in the hearing summary.

16 MS. LIEBER: Thank you.

17 Mr. Dakessian, you may begin your
18 presentation.

19 MR. DAKESSIAN: Thank you. Thank you.

20 So we've had this discussion a few times
21 before in years past. There really are no surprises
22 here. The issues that we're presenting all relate to
23 the ongoing wildfire crisis and its impact on the value
24 of Edison's property.

25 So because of your familiarity with these

1 issues, I'll jump right into it. I'm going to take them
2 a little bit out of the order that Ms. Wilkman presented
3 them. Not for any particular reason, but because I
4 think the presentation works better this way.

5 So the first issue we would like to address is
6 the Wildfire Insurance Fund initial contribution. We
7 believe that staff should have allowed Edison to
8 annualize its initial \$2.4 billion contribution to the
9 Wildfire Insurance Fund, just as the Board's own
10 Assessors' Handbook directs.

11 Staff says that it shouldn't have to do so,
12 because the contribution occurred before the lien date.
13 But here, we're using a direct capitalization approach,
14 which looks at one year's income, and determines the
15 value based on that one year.

16 And so your Assessors' Handbook has directed
17 that if you have a prepaid expense -- and the example
18 that they use is the one we have here -- prepaid
19 insurance to get the stabilized income to be
20 capitalized, you annualize expenses.

21 In other words, if you have a prepaid expense,
22 then you annualize it, so that you don't, in this
23 particular valuation model, have value fluctuations from
24 year to year, since it's only based on one year's worth
25 of income. It's what your own handbook requires.

1 So -- and this is how it's reflected on an
2 annualized basis on Edison's audited financial
3 statements. So that should be allowed.

4 The staff's other objection is that we haven't
5 established that these expenses are recurring.

6 Now, first of all, there isn't any requirement
7 that the expenses be recurring in order to be deducted.
8 But it really doesn't matter, because the initial
9 contribution is part of Edison's insurance costs.

10 And I think that everyone here in this room
11 would agree that insurance is a recurring and very
12 important recurring expense for Edison.

13 So staff's view is that an identical, initial
14 contribution under AB 1054 won't be made. But to us,
15 that's of no moment. That's really irrelevant.

16 This is a form of insurance, public insurance.
17 So whether that insurance is public insurance, private
18 insurance, self-insurance, this is an insurance cost.
19 It is a recurring expense and needs to be taken into
20 account.

21 Setting all that aside, a willing buyer would
22 certainly take this prepayment of insurance into
23 account, because when comparing two companies, one
24 that's made the payment a day before the lien date, and
25 the other that has not made this payment at all, a

1 willing buyer would certainly pay more for the company
2 that has made the contribution, because that's a major
3 expense that's already been made. And the buyer would
4 benefit from greater future cash flows, not having to
5 incur that expense going forward.

6 And that benefit of greater future cash flows
7 represents an intangible asset that must be excluded
8 from taxation, because intangibles are not taxable.

9 So whether it is a properly annualized
10 insurance expense or its an intangible, it needs to be
11 removed from Edison's valuation. That's the first
12 issue.

13 The second issue is the wildfire claims
14 liabilities. The wildfire claims liabilities relating
15 to the 2017/2018 Thomas Fires must be removed from both
16 the historical cost and income indicators.

17 Staff objects, again, that these are past
18 expenses, and, therefore, contrary to Rule 8, which
19 seeks to capture future income stream.

20 But that's not correct. Although the events
21 giving rise to these expenses are in the past -- no one
22 would debate that. The events took place in 2017 and
23 2018. The expenses we're requesting adjustments for are
24 future expenses, and future expenses that Edison will
25 pay after insurance recoveries.

1 So these are not past expenses. The events
2 giving rise to the expenses are in the past, but the
3 expenses that we're requesting adjustments for are
4 future expenses. Point No. 1.

5 Point No. 2, staff says the expenses can't be
6 deducted again, because they are nonrecurring. Again,
7 nothing in the rules saying that the expenses need to be
8 recurring. But I think staff is at odds with the broad
9 scientific community that expects that wildfires will be
10 recurring, and wildfire-related expenses, such as
11 claims, will be recurring as well.

12 And I think it's fair to say that a reasonably
13 prudent business person looking to purchase this
14 property would have to factor in the cost of these
15 continued claims.

16 So staff says that Edison's actions have
17 mitigated the risk of future wildfires. They said that
18 last year during the oral hearing. They said it again
19 in their briefing. But that only tells part of the
20 story.

21 It is, of course, true that Edison has taken
22 appropriate measures to reduce wildfire risk. It is
23 also true that these measures have improved the
24 situation. But it's also true, according to the
25 science, that the risk of wildfires still remains

1 significant. These concepts are not inconsistent with
2 one another.

3 But those are words. And as we say, actions
4 speak louder than words. And if we look to the actions
5 of the insurance industry, which would be on the hook to
6 pay for wildfire-related damages, those actions speak to
7 us loudly and clearly.

8 A large sector of the fire insurance industry,
9 as we know, has left California, period. Period.
10 They've left. A large component of it.

11 They've -- the problem has gotten so bad that
12 the Department of Insurance is now using its regulatory
13 authority to try to bring them back in.

14 That does not line up with staff's view of the
15 wildfire crisis as something that has diminished
16 significantly, and that we should not be concerned
17 about.

18 As Board Member Gaines pointed out last year
19 during the hearing, the FAIR Plan program is in trouble.
20 Because everyone's flocking to FAIR Plan. Because
21 insurance carriers don't want to underwrite this risk
22 anymore. And it's to the point that FAIR Plan is in
23 trouble if there is a catastrophic fire.

24 I think Board Member Gaines last year said
25 that they have a billion-dollars-worth of ability to pay

1 claims. And that a catastrophic fire concentrated in a
2 particular region, like, say, Lake Arrowhead, would
3 result in \$7 billion in claims.

4 So does that line up with staff's assertion
5 that wildfire claims are nonrecurring expenses, or that
6 the risk is mitigated so significantly that a willing
7 buyer would not take it into account when purchasing
8 Edison's assets?

9 So as we sit here today, it's very easy for us
10 to have this academic discussion. We still have the
11 Franklin Fire in Malibu that just occurred. It's only
12 54 percent contained as of today.

13 We know a few weeks ago the Mountain Fire
14 ravaged Camarillo and destroyed, I believe, over
15 100 homes.

16 And so we're less than a week away from
17 winter, and yet these fires continue to rage. So anyone
18 just paying attention to the news would see articles
19 like the December 13, LA Times article that predicted
20 the so-called "wildfire season," in quotes, is gonna
21 continue into January potentially due to bone-dry
22 conditions, high winds in southern California, which, of
23 course, is Edison's service territory.

24 So I think staff is painting an overly rosy
25 picture here. But one that doesn't comport with

1 reality.

2 Did Edison do what it needed to do to mitigate
3 risk to the extent that it was able to?

4 The answer is yes. But the risk is still
5 significant, as you can tell.

6 So staff also argues that these liabilities
7 are not part of the assets, but they're liabilities of
8 the business. But that doesn't make sense. Because in
9 this regulated environment, Edison is strictly liable
10 for damages caused by its property.

11 In other words, Edison does not have to be at
12 fault in any of this. The only thing required for
13 Edison to be liable is for its equipment to have caused
14 the fire. A vehicle can crash into an Edison power
15 line, a branch can fall on an Edison power line, and a
16 blaze can be ignited. Edison can be determined to have
17 no fault at all, but is still on the hook.

18 And so it's not Edison -- it's not -- the
19 claim accrues to the property, not to Edison's actions
20 or judgment.

21 So if a prudent investor were to buy that
22 asset, it would know that, despite its best efforts, it
23 would still be liable for any damages caused by that
24 asset. It's strict liability.

25 So, in any event, staff's position that these

1 expenses are nonrecurring runs counter to the
2 established science, business considerations, the
3 regulatory practice of the CPUC, the regulatory practice
4 of the Department of Insurance, the EY test and our
5 common sense. Staff's position on this issue is
6 completely untethered from fair market value.

7 Okay. So the third issue is the wildfire
8 mitigation capital expenditures. So in a regulated
9 utility context, historical cost is driven by the CPUC
10 rate base, because that is what measures the earning
11 power of the utility.

12 In other words, if there was a potential
13 purchaser wanting to buy these assets, they would look
14 at CPUC's rate base.

15 Can we all agree to that? Can we all agree
16 that historical cost is there to measure the earning
17 power of the utility?

18 I think we can, because the words I just
19 uttered about a potential purchaser are not my words,
20 they're the words of your own counsel at last year's
21 hearing.

22 So staff agrees that the historical cost is
23 there to determine the earning power of the utility in a
24 regulated environment. So why is it that they insist on
25 including capital expenditures in the historical cost

1 indicator that are not in the rate base, and that Edison
2 can't earn on?

3 Remember, rate base is the base of assets that
4 CPUC allows Edison to earn a return on, right?

5 They compute the rate base. They compute an
6 authorized rate of return based on the assets that
7 comprise rate base.

8 And then they get to Edison's earnings. And,
9 of course, this is what investors look to. Okay? So --
10 but by law, we're not allowed to earn on these
11 expenditures. The AB 1054 capital expenditures, by law,
12 we're not allowed to earn a return on them.

13 We're also not allowed to include depreciation
14 expense on these assets and our cost of service for
15 ratemaking purposes.

16 So despite what staff tells you, there's no
17 return on, return of, recovery of, recovery on anything
18 on any of this property.

19 But, just as important, because capital
20 expenditures are non-income-producing assets in this
21 case, they don't have any accessible value. Because no
22 willing buyer would pay for assets that do not earn a
23 return. And that's the key concept that we keep coming
24 back to.

25 These are income-producing assets that -- and

1 these assets, if they don't produce a return, then
2 that's -- the valuation method ceases to lose relevance.

3 In the alternative -- in the alternative, the
4 capital expenditures here created an intangible asset.

5 So if someone were to argue, "Well, gee, I
6 know you can't earn a return on them, but there's some
7 other benefit to being in compliance with AB 1054. Such
8 as entry in the wildfire insurance fund, and favorable
9 standards in future proceedings for recovery of losses."

10 I would say, "Okay. Fine." In that
11 situation, those are intangible rights, and they're
12 nonassessable any way, so they must be removed.

13 So whether you consider these to be
14 intangibles, whether you consider them to be
15 nonperforming capital expenditures, they must be
16 removed.

17 Now, the final issue -- and I know Ms. Wilkman
18 said there were five issues, but I'm going to combine
19 the reconciliation and the weighting, because I think
20 they go hand in hand.

21 So, as you know, staff is using a 75/25
22 historical cost to income approach weighting; 75 cost,
23 25 income.

24 We believe that Rule 8, your Board's own
25 regulation, which has the force and effect of law,

1 requires that the weighting here be predominantly, if
2 not entirely, based on the income approach.

3 Here's what Rule 8 says. This is your rule:

4 The income approach is the preferred approach
5 for the appraisal of improved real properties when
6 reliable -- and personal properties when reliable sales
7 data are not available.

8 Which is the case here. And the cost
9 approaches are unreliable, because the reproducible
10 property has suffered considerable physical
11 depreciation, functional obsolescence, or economic
12 obsolescence.

13 That's what we have here under performing
14 assets. It says substantial over or underimprovement is
15 misplaced or is subject to legal restrictions on income
16 that are unrelated to cost.

17 Again, legal restrictions on income unrelated
18 to cost. We can't recover on AB 1054 capital
19 expenditures, right? We have liability for claims that
20 are potentially nonrecoverable. These are legal
21 restrictions on income in a regulated environment that
22 impact the ability of the property to generate income.

23 So staff's position last year, right, as
24 expressed by its counsel during last year's hearing is
25 that -- they were questioned, "Well, why are you using

1 the 75/25 weighting?"

2 And what staff said is that because Petitioner
3 is rate-regulated, we believe that HCLD is clearly,
4 clearly the most reliable approach.

5 And that's because in rate regulation, the
6 regulator, the CPUC, begins with the value of the
7 assets. And they take those value of the assets, and
8 then they determine how much income those assets earn.

9 Okay. So far so good. We don't disagree.

10 Staff continues.

11 I don't think this is staff's word. I don't
12 think we would argue with the sort of the general
13 premise that potential purchasers would look to the
14 income.

15 But if there was a potential purchaser wanting
16 to purchase these assets, they would look at CPUC's rate
17 base and the income that that could produce, over
18 looking at our CEA income indicator. All right.

19 So what staff is communicating here is that
20 the historical cost approach is not inherently
21 indicative of fair market value. It's only relevant
22 here, to the extent that the assets included in
23 historical cost generate income, right?

24 So the market doesn't care about net book
25 value, right? If you go to buy -- if you go to buy a

1 property of this nature, you're not gonna go up to the
2 seller and say, "Oh, please show me what the net book
3 value is," right?

4 Unless that is what the regulator's using as a
5 base to determine the earning power of the property,
6 right?

7 And if the regulator is excluding certain
8 assets from the ability to generate income, then those
9 assets need to be removed from rate base.

10 And of course the other sort of, you know,
11 corollary principle here is that if you have
12 underperforming assets, right --

13 MS. CICHETTI: Five minutes remaining.

14 MR. DAKESSIAN: -- not generating income.

15 Thank you.

16 Not generating income, then that's called
17 external obsolescence, right? The obsolescence must be
18 cured by removing the non-income-producing asset from
19 the cost indicator.

20 And if there's too much in the way of
21 obsolescence, right? In other words, too many assets
22 included in the historical cost indicator that don't
23 generate income, then historical cost is not a reliable
24 indicator of fair market value. Again, because no
25 prudent investor would pay for assets that don't

1 generate income.

2 And so we're not saying that historical cost
3 is inherently unreliable, or that it shouldn't be
4 considered. We're saying that -- look at the full
5 picture. Don't just say, "Oh, well, you know,
6 historical cost. This is regulated utility. End of
7 discussion."

8 No. Look to see whether this is actually in
9 line with the income indicator. Because you have the
10 historical cost and income indicators that are both
11 designed to do one thing, which is to measure the
12 earning power of the assets.

13 Why is one \$8 billion more than the other?

14 That appears, to me, on its face, that we have
15 \$8 billion in asset that don't generate income. That's
16 what this appears to be.

17 And your own handbook confirms that. Your own
18 handbook says that even where Rule 3(d) provides that
19 the appraiser shall consider historical cost as an
20 appropriate indicator of value for rate-based regulated
21 companies, the appraiser should also consider other
22 indicators.

23 For instance, an income indicator, which is
24 much lower than historical cost, may indicate that
25 obsolescence exists in the property. To such an extent

1 that the owner may not earn the rate of return allowed
2 by the regulatory agency.

3 Bingo. That's what's going on here.

4 We presented that to staff. Staff says, "Oh,
5 well, it says 'may.' It says 'may' indicate that
6 obsolescence exists."

7 But there's no other explanation listed there,
8 nor has staff offered one in the five years plus of this
9 dispute. So it is obsolescence.

10 And because it's obsolescence, the historical
11 cost approach -- obsolescence in the billions, and the
12 historical cost approach is 24 percent higher than the
13 income approach, it's unreliable.

14 The income approach is what a willing buyer
15 would consider in an open-market transaction. Because
16 cash flows are what matter to investors.

17 We've offered staff several solutions to
18 correct this. They can make the adjustments we
19 requested. They can make an obsolescence adjustment.
20 They can use the income approach. Or at the very least,
21 at least change the weighting to arrive at a reasonable
22 valuation.

23 They refuse to implement any of these
24 solutions, and the result is an inflated value that does
25 not reflect what a willing buyer would pay for this

1 property in an open-market transaction.

2 In an open-market transaction, right? That's
3 the key. That is the standard here.

4 So with that, I'll conclude our opening
5 presentation, and save the balance of our time for
6 rebuttal.

7 And thank you for your attention.

8 MS. LIEBER: Thank you, Mr. Dakessian.

9 We will now go to the Department for their
10 presentation. They will also have 20 minutes for their
11 presentation.

12 If you would please introduce yourself for the
13 record.

14 MR. LUJAN: Yes.

15 Good morning, Chair Lieber and Honorable
16 Members of the Board.

17 Thank you. My name is David Lujan.

18 With me also is Sonya Yim, and we are both
19 with the Legal Department.

20 Also representing SAPD, we have Jack McCool
21 with us as well.

22 Before we address the specific issues raised
23 in this year's petition, I would first like to address
24 some background.

25 First, because this is the fifth year the

1 Petitioner has presented the same issues with
2 essentially no new argument or information to support
3 its reduction requests, we recommend that the Board
4 denies this year's petition as it has the previous four
5 years.

6 Second, for the current tax year at issue,
7 Petitioner added approximately \$2.7 billion in new
8 property, yet it is asking for a \$3.2 billion reduction
9 from last year's Board-adopted value.

10 Finally, as in previous years, Petitioner
11 again cites the continuous and increasing risk of
12 catastrophic wildfires, following the large wildfire
13 events from 2017 and 2018 as the foundational basis for
14 its value-reduction request.

15 Staff has looked at this issue each year. And
16 while climate change and an increase in general wildfire
17 risks continue to be real concerns, the specific risks
18 faced by Petitioner that the operation of their
19 equipment causes a catastrophic wildfire have
20 meaningfully decreased since 2017/2018.

21 This has been confirmed by the credit markets
22 and the PUC. But perhaps most importantly, Petitioner
23 itself has recognized this decline in wildfire risk,
24 announcing in a March 2023 press release, that through
25 the execution of its wildfire mitigation plan, it has

1 reduced the probability of catastrophic wildfires
2 associated with its equipment by about 75 to 80 percent.

3 Again, we want to be clear that we are not
4 saying that climate change is not real, or that wildfire
5 risks do not remain, or that things couldn't take a turn
6 for the worse in the future.

7 What we are pointing out is that Petitioner's
8 foundational basis for requesting significant reductions
9 over the past five years has not been borne out.

10 In fact, the specific risks facing Petitioner
11 have gotten better, not worse. By Petitioner's own
12 calculations in public statements, the probability of
13 catastrophic wildfires associated with its equipment is
14 reduced by 75 to 80 percent.

15 Finally, we would note that we made the same
16 wildfire-related adjustments as in previous years. The
17 largest of which was to add an equity risk premium to
18 their cap rate, which resulted in about a \$2 billion
19 reduction to their overall value.

20 Overall, all wildfire adjustments taken
21 together, combined to reduce Petitioner's unitary value
22 by approximately \$2.6 billion.

23 Concerning the weighting and reconciliation,
24 in doing its assessment, SAPD took all relevant
25 information into account, and appropriately computed and

1 reconciled both an HCLD and an income or CEA indicator
2 of value, considering the data available and the
3 relative appropriateness of the approaches.

4 Here, pursuant to property tax rules, HCLD is
5 the most reliable value method, because the HCLD
6 indicator begins with the actual assets on which PUC
7 allows Petitioner to earn a return. It reflects the
8 amount actually invested to put the property into
9 service, thus, staff weighed it more heavily.

10 Petitioner criticizes the weighting of the
11 HCLD and the CEA because of the difference between the
12 two values. They simply conclude, however, that this
13 difference is economic obsolescence due to wildfire
14 risk, and that the CEA must be given more weight,
15 because it's a lower number.

16 But there is nothing that makes it necessarily
17 true that any difference between HCLD and CEA is always
18 obsolescence.

19 In fact, it might be that HCLD is too high.
20 But, of course, it's entirely possible that the CEA is
21 too low.

22 While obsolescence is one potential reason for
23 the difference between the indicators, other possible
24 factors, including regulatory lag and spending related
25 to business decisions in the management of assets that

1 may not be recoverable in the context of the PUC's
2 prudence standard.

3 Additionally, to the extent that a difference
4 between CEA and HCLD might be due to obsolescence, as
5 previously explained, an adjustment has already been
6 made for obsolescence by allowing an increase to
7 Petitioner's rate of return.

8 Thus, staff believes that all appropriate
9 obsolescence adjustments for wildfire risk have been
10 made.

11 Concerning the wildfire liability, Petitioner
12 requested approximately \$689,000,000 reduction to its
13 Board-adopted value for its lawsuit liabilities accrued
14 on its books.

15 This liability, however, is not deductible,
16 because it is not an ordinary expense, one that is
17 expected to be paid to maintain or operate the property.

18 Rather, this liability accrual stems from
19 lawsuit settlements from 2017 to 2018 wildfires and
20 mudslides, some of which may have been started by
21 Petitioner's equipment, and damaged properties owned by
22 others.

23 This is important, because it means that these
24 liabilities may affect the price someone would pay for
25 the entire company, i.e., the entire business, sometimes

1 referred to as going concern. But it does not affect
2 the value of the taxable property, and what is being
3 appraised is the taxable property.

4 It is also important to point out that
5 Petitioner has applied to the PUC for recovery of these
6 liabilities. If the PUC approves, they will recover in
7 rates and a property tax deduction is not appropriate.

8 If the PUC does not approve because the
9 SoCal -- Petitioner did not meet PUC's prudence
10 standard, it would be inappropriate to make a reduction
11 of property tax value for property operated imprudently.

12 This is supported by the Assessors' Handbook,
13 the property tax rules, judicial decisions, and
14 generally-accepted appraisal practice.

15 Petitioner states that they could not sell
16 their property without the liabilities attached;
17 however, even if true, it does not change the value of
18 the asset.

19 The liability may change the amount the
20 purchaser pays for the business, but it does not change
21 the value of the asset. A simple example will
22 illustrate why this is.

23 If we own a hotel that's worth a million
24 dollars, and someone slips and falls and sues for
25 100,000, the building will still be worth a million

1 dollars. But the amount of money that I, as the seller,
2 will receive from the sale will be reduced by 100,000,
3 because of the lawsuit. But that does not reduce the
4 price the prospective purchaser would pay for the
5 building, because it does not affect the ability to
6 operate the building.

7 That is essentially the situation here.
8 Petitioner used its property, caused damage to other
9 property owners, and must now pay damages.

10 This liability may reduce the price a
11 prospective purchaser might be willing to pay for the
12 entire business, but it does not affect the price a
13 prospective purchaser would pay for the taxable
14 property. Because it does not affect the property's
15 ability to generate income.

16 Essentially, Petitioner is asking the Board to
17 reduce its taxable value of its property for damage done
18 to someone else's property.

19 Petitioner's own documents admit that any
20 expense related to this liability affects the price of
21 the entire business, but not the taxable assets.

22 In the EY report on which it relies -- in the
23 EY report, it states, it is reasonable to assume that a
24 prospective buyer would consider this expense as part of
25 the going concern of the business operations.

1 It does not matter when they pay out the
2 liability, whether yesterday, today, or in the future,
3 payment of this lawsuit liability does not affect the
4 CEA model, because it's not an ordinary expense. It is
5 not expected to be necessary to maintain or operate the
6 property.

7 Concerning the wildfire mitigation capital
8 expenditures, in accordance with AB 1054, Petitioner
9 spent about \$1.6 billion on wildfire mitigation capital
10 expenditure, for which they were allowed to earn no
11 equity return.

12 The statutes are clear, they prohibit
13 Petitioner from earning a return on that investment,
14 which is reflected in the equity portion of their rate
15 base.

16 But Petitioner is not prohibited from earning
17 a return of its investment, which is reflected in its
18 recovery of amount spent. And staff made an adjustment
19 to that. Staff removed the equity portion of their rate
20 base that AB 1054 does not allow.

21 Concerning the wildfire fund initial
22 contribution, Petitioner's initial contribution of
23 \$2.4 billion to the wildfire fund, as required by
24 AB 1054, is not considered an operating expense under
25 basic appraisal theory, because it is not an expected

1 recurring cash expense. Instead, it is an amortized,
2 past accounting expense that need not be paid again.

3 Petitioner, itself, identifies the initial
4 \$2.4 billion contribution as a noncore item in its
5 annual report.

6 Noncore items includes income or loss from
7 discontinued operations, and income or loss from
8 significant discrete items that management does not
9 consider representative of ongoing earnings, such as
10 income and expense related to changes in law. This is a
11 perfect description of this payment.

12 In essence, Petitioner acknowledges in its
13 annual report that this amount will not be paid again,
14 but is asking the Board to treat it like it is.

15 Although Petitioner clearly admits this is a
16 noncash extraordinary amortized accounting expense,
17 Petitioner points to language in Assessors' Handbook 502
18 regarding prepaid insurance as supposedly supporting its
19 position that accounting expense can be deducted;
20 however, the Assessors' Handbook refers to anticipated
21 and recurring prepaid amounts that represent future cash
22 flows.

23 They say that certain expenditures are
24 annualized when using the direct capitalization model.
25 The specific example given is of insurance prepaid for

1 three years, because there is an assumption that after
2 three years, another three years of insurance would need
3 to be paid.

4 It allows annualization of a three-year
5 prepaid insurance amount, because of the assumption that
6 after three years, there will be another cash outlay.

7 In contrast, it is undisputed that this
8 single, one-time AB 1054 initial contribution does not
9 reoccur. Therefore, unlike the Assessors' Handbook
10 example where you get a distortion of capitalizable
11 income if you do not annualize the prepaid insurance;
12 here, you get a distortion of income if you do annualize
13 the initial contribution.

14 Because it will never be paid again, it is
15 improper to allow it as an expense, and then project
16 that onto the -- into perpetuity as is done in the
17 direct capitalization model.

18 Alternatively, Petitioner argues that its
19 \$2.4 billion initial contribution to the wildfire fund
20 creates some type of intangible asset that must be
21 deducted from its valuation; however, Petitioner does
22 not provide evidence or legal or appraisal authority to
23 explain why those expenditures create some kind of
24 intangible asset.

25 But perhaps more importantly, even assuming

1 Petitioner is correct that these expenditures create
2 some kind of intangible asset, in order for that
3 intangible asset to be deductible, it would have to be
4 taxed in the first place.

5 SAPD did not include any such intangibles in
6 its valuation. They were not added to the HCLD, and
7 there is no separate contribution of income that should
8 be deducted from the income approach.

9 In conclusion, SAPD recommended -- has
10 recommended all appropriate adjustments for Petitioner's
11 general and specific reductions related to wildfire,
12 consistent with relevant authorities and Petitioner's
13 own public statements.

14 Further, SAPD's valuation is supported by
15 reality over the past five years. In 2020, Petitioner
16 requested general reductions because catastrophic
17 wildfire risks were an existential threat to their
18 business. AB 1054 and their own actions have mitigated
19 much of that risk.

20 They also requested specific adjustments for
21 their initial contribution to the wildfire fund and
22 their 2017/2018 lawsuit liabilities, on the premise that
23 such contributions and lawsuit liabilities would be
24 recurring; however, no additional initial contribution
25 has been required for the wildfire fund. And they have

1 been able to obtain wildfire insurance, for which
2 additional costs were allowed as expenses.

3 And the estimated life of the wildfire fund
4 has extended from 10, to 15, and now 20 years.

5 As far as the lawsuit liabilities, Petitioner
6 states in its own 10-K that any losses incurred in
7 connection with the post 2018 wildfires will be covered
8 by insurance recoveries through electric rates or
9 third-party receivables, and expect that any such losses
10 after insurance recoveries would not be material.

11 Notably, Petitioner states that this is the
12 case even if they incur material losses in excess of the
13 amounts accrued for each of the post 2018 wildfires.

14 And, again, we would like to emphasize that we
15 are not saying that risk, even material risk from
16 wildfires does not remain, or that things couldn't
17 change overnight.

18 What we are saying is that the specific risks
19 facing Petitioner's property have been meaningfully
20 mitigated based on this trend, as recognized by the PUC,
21 the credit markets, and Petitioner itself, we have made
22 all appropriate adjustments.

23 For these reasons, we recommend denying the
24 petition on all issues.

25 Thank you.

1 MS. LIEBER: Thank you.

2 Mr. Dakessian, you now have 10 minutes to make
3 your rebuttal.

4 MR. DAKESSIAN: Thank you. Thank you.

5 And if it's okay, Madam Chair, I may have some
6 of my colleagues step in on particular issues.

7 But -- if that's okay with you.

8 MS. LIEBER: If you would just ask them to
9 introduce themselves.

10 MR. DAKESSIAN: Certainly. Certainly.

11 So, you know, there's a lot to -- a lot to go
12 through here. But I think staff knows better.

13 First of all, this business of we added
14 2.7 billion in new assets, and we're requesting a
15 \$3.6 billion reduction off of last year's Board-adopted
16 value, of course our position is that last year's
17 Board-adopted value was grossly inflated.

18 So, you know, I'm not sure what Mr. Lujan is
19 trying to prove with that statement. But I think he
20 knows better than that.

21 Second, in terms of the credit markets, you
22 know, we've heard this last year. We heard it again
23 this year. Let's be clear about one thing, before the
24 2017/2018 Thomas and Woolsey Fires, Edison had an A
25 minus credit rating from Fitch. After the Thomas and

1 Woolsey Fires, its rating was dropped down to B, B,
2 B minus. That's a three-step drop.

3 What Mr. Lujan is referring to is that they
4 got upgraded, because of the mitigation measures that
5 they've taken from B, B, B minus to B, B, B.

6 They're not where they were before the
7 2017/2018 wildfire expenses. But of course he doesn't
8 say that. He just gives you part of the picture.

9 In terms of the equity risk premium, the
10 equity risk premium doesn't address the specific items
11 of adjustments that we're seeking. That's an adjustment
12 to the cap rate.

13 It's not an adjustment to the capital
14 expenditures. It's not an adjustment to the insurance
15 initial contribution. It's not an adjustment reflecting
16 the claims. And it doesn't do anything to address the
17 significant obsolescence that the property is suffering
18 from. And that is reflected in an \$8 billion difference
19 between the cost of income indicators.

20 And, again, he had his entire time to present
21 an explanation for the \$8 billion difference. I didn't
22 hear one, and we haven't heard one for five years.

23 All he says is he basically disagrees with the
24 Board's own handbook that the only plausible explanation
25 listed in the Board's handbook is that the difference in

1 value indicators is a sign of obsolescence.

2 He says it could be regulatory lag. It could
3 be this, it could be that. It's their appraisal, and
4 they haven't done anything to explain it. So that's
5 that.

6 In terms of recovery of liabilities, I would
7 like Ms. Andrea Wood, Vice President of Tax for Southern
8 California Edison Company, to address that.

9 MS. LIEBER: Certainly.

10 MS. WOOD: Thank you, Mr. Dakessian. I
11 appreciate that.

12 Yeah. I would like to respond to a couple of
13 things. And then I would like to talk about the point
14 that the State has made about decreasing risk. Because
15 I think that's important.

16 But just real quick on the recovery of the
17 claims, I know that was mentioned. And we have -- we
18 have proceedings where they are trying to pursue that.

19 But I also want people to think about, you
20 know, you denied the accrual of the claims, you denied
21 the payment of the claims, which is cash. But, yet,
22 you're willing to pick up the recovery of the claims if
23 we're successful. So we need to think about, like,
24 economically, what's right there.

25 And then the analogy around a buyer of a

1 building, you know, wouldn't take into account that
2 somebody had tripped and fallen there, and the liability
3 associated with that. And I would disagree with that.

4 Because if you're going to buy a building, a
5 shopping center, a restaurant, people trip and fall in
6 those establishments all the time. So if you were going
7 to buy it, you would have to take into account the fact
8 that a trip and fall may occur in the future.

9 Same as if wildfires were to occur in the
10 future. That's a risk that you would assess.

11 And then core versus noncore. I would just
12 say that, you know, noncore is not a Gap Concept. It's
13 not a generally-accepted county principle concept. It's
14 determined by the company.

15 And, really, the distinction there for us is
16 that core activities are what you use to forecast. So
17 they're predictable.

18 Noncore activities are not predictable.
19 They're unusual things that happen, but that can still
20 affect the value of the company.

21 For example, this wildfire risk and inverse
22 condemnation. The risk goes on and on. For example, in
23 the claims, you know, we've accrued 9.4 billion claims
24 over six years. That's not nonrecurring.

25 And if you want to think about cash, we've

1 made payments of 7.4 billion over five years, with
2 likely more to come in the future. So, again, not
3 nonrecurring.

4 And then I will speak to the risk issue just
5 real quick. In 2024, this is this year, there's been
6 almost 8,000 wildfires that have burned over a million
7 acres.

8 MS. CICHETTI: Five minutes remaining.

9 MS. WOOD: And roughly half of that is in our
10 territory. Okay. So, you know, that shows you that
11 while we've done mitigation efforts, and they've been
12 well planned and well executed, the risk of wildfires
13 are still occurring. And they are not necessarily going
14 down. The 2024 fire season was much more damaging than
15 2022 and 2023.

16 So that's -- those are real facts that are
17 occurring, regardless of what, you know, statements have
18 said, you know, construing them to me that the risk is
19 going away. It's not.

20 And I think the insurance markets would
21 particularly support that. It's been increasingly more
22 expensive for us to obtain wildfire insurance. In fact,
23 in a recent decision by the CPUC, they conceded that the
24 future cost of retaining the billion dollar of insurance
25 that we need to participate in the AB 1054 wildfire fund

1 could cost up to 50 percent.

2 So that's a million-dollar home, 500,000 of
3 insurance each year to cover. And that's just -- it's
4 not allowed. And so the CPUC has conceded that.

5 They've recognized there's all kinds of
6 reasons why the cost of risks are going up, and the
7 costs are going up. And it's evidence by the market not
8 being able to obtain insurance at reasonable prices.

9 So I'll stop there, Marty, and give you the
10 last few minutes.

11 MR. DAKESSIAN: Sure. Appreciate that.

12 So let me see if we've got any other points to
13 make here. I think you've heard it all for the most
14 part.

15 You know, the insurance initial contribution,
16 he says that's not a recurring expense. But what I
17 would tell the Board, again, don't focus on the fact
18 that this is an insurance initial contribution, focus on
19 the fact that it's an insurance payment, right?

20 So I don't think that we should be reading
21 the, you know -- reading the situation that narrowly.
22 It's an insurance. It's a prepaid insurance. It's an
23 initial contribution. Whether you have to make that
24 payment again, or another form of insurance payment in
25 the future, that's what you should be focussed on.

1 And to Ms. Woods' point to the insurance
2 market, I mean, no real response to that, right?

3 So the insurance -- these are the most
4 sophisticated, you know, companies, in terms of
5 actuarial studies and in terms of gaging risk. And for
6 good reason, because they're going to be the ones liable
7 to pay that risk.

8 So staff can sit there and say, you know what,
9 Fitch upgraded Edison from B, B, B minus, to B, B, B,
10 and, therefore, everything's okay. It's not okay.

11 And so just look to the people who are the
12 most financially self-interested. Which would be, you
13 know, the insurance companies, right? Look at that
14 market.

15 There isn't a meaningful response coming from
16 staff on that, because that completely belies their
17 entire position that this is somehow a risk that is now
18 manageable, or going away, or reduced to the extent that
19 a willing buyer wouldn't consider it.

20 And I guess, just in conclusion, I would bring
21 us back to the willing buyer concept. Put yourselves in
22 the shoes of someone that's going to come and buy these
23 assets, right?

24 Are you going to be concerned about wildfire
25 risk? Are you going to be concerned about regulatory

1 non-recovery on expenditures you have to make?

2 Of course the answer is yes, right?

3 This isn't a hotel where someone slips and
4 falls because somebody didn't properly dry the floor
5 after cleaning it. This is strict liability, right?

6 These assets -- these assets cause the
7 liability, right? It's not whether Edison did anything
8 to cause it, it's any -- any causal link between the
9 property and the ignition of a fire, and the owner of
10 the property is liable for it.

11 It's sort of like -- sort of like owning a
12 dog, owning a dog that is ill-tempered or vicious,
13 right? Versus a dog that's well-behaved. In both
14 cases, the law says the owner is strictly liable for the
15 damage caused by that asset.

16 That's the concept of strict liability.
17 Obviously different factual situations. But if we're
18 trying to get into the world of torts, as staff is
19 trying to do, then that would be a more appropriate
20 analogy, right?

21 Where something -- something is inherent to
22 the condition of the property that causes this sort of
23 damage, right? That's a more appropriate way of looking
24 at this.

25 And if you know that no matter how well you

1 maintain this property, no matter what litigation
2 efforts you've taken, that you're going to be on the
3 hook for this, of course a willing buyer would take that
4 into account. How could staff say otherwise?

5 Anybody in this room that were buying these
6 assets would consider this backdrop in whether to buy
7 the property. And that gets back to the full cash value
8 concept, right, and fair market value.

9 MS. CICHETTI: Time's expired.

10 MS. LIEBER: Thank you, Mr. Dakessian.

11 Members, do you have any questions for the
12 Petitioner, the Department, or the Appeals Attorney?

13 Mr. Vazquez.

14 MR. VAZQUEZ: My question is with the
15 Department first.

16 You know, the Petitioner has long argued that
17 the burden of proof is really on the Board to prove or
18 reconcile the material differences between the value and
19 indicators. They say it is not up to them, and that the
20 burden of proof standard falls back on the Department.

21 Are there any cases, anything in the books
22 where the burden of proof fell on the Department to
23 support the conclusion?

24 MR. LUJAN: No, we are not aware of that.

25 MR. VAZQUEZ: Okay.

1 And I think you mentioned in your opening
2 remarks that nothing has changed in terms of the
3 evidence. I mean, this has been going on, like you
4 mentioned, five years now.

5 MR. LUJAN: Yes.

6 MR. VAZQUEZ: It's the same situation?

7 MR. LUJAN: Yeah. These are essentially the
8 same arguments over five years. Yeah.

9 MR. VAZQUEZ: Thank you.

10 MS. LIEBER: Okay. Mr. --

11 MR. DAKESSIAN: May I respond to that last
12 point?

13 MS. LIEBER: No. Excuse me. The question was
14 for the Department. I'm sorry.

15 Mr. Gaines.

16 MR. GAINES: I'd -- I'd like to just ask a
17 question of Mr. Dakessian.

18 In terms of the valuation aspect, because, you
19 know, if you take a look at an entity with a declining
20 Fitch rating financially, right?

21 So it was an A minus-rated company. It's now
22 a triple B. Doesn't that indicate a decline in value?

23 MR. DAKESSIAN: Well, to us, it does.

24 Now, you know, staff will, you know -- I think
25 we need to distinguish the value of the enterprise from

1 the value of the property.

2 But since staff's the one raising the credit
3 ratings -- and I think it's a fair rebuttal, Mr. Gaines,
4 that -- that what you're saying is in fact true.

5 If they're using the credit rating increase to
6 try to demonstrate some sort of increase in value, or
7 that a reduction is inappropriate, then I think it's
8 fair game to point out the contrary.

9 You know, and I would say also, just if I may,
10 just to respond. We're not saying that the burden of
11 proof, by the way, is on the Board. We're not saying
12 that.

13 We're saying that we have evidence to show
14 that the disparity in value indicators is due to
15 economic obsolescence, and that evidence is your own
16 handbook. And staff doesn't have any countervailing
17 evidence.

18 So I don't want anybody in this room to
19 confuse -- or to say that we're just putting it back on
20 the Board. That's -- that's not what we're doing.

21 MR. GAINES: All right. Thank you.

22 I'd like to ask staff this question on the
23 rating.

24 Because you're indicating -- you're really
25 indicating that things are improved, that the risk is

1 reduced. And I just don't see that in terms of the --
2 really -- it's really an insurance exposure in
3 California. And our market, the insurance market is
4 still in disarray.

5 I think -- I think there are elements that are
6 going to be put in place that will mitigate some of the
7 risk. But the risk continues. It's just a matter of
8 figuring out how do we fund it to make sure that there
9 is enough premium and basically capital available for
10 future claims.

11 But, yeah, I'd like to just hear your response
12 in terms of the rating and how that -- because in my
13 view, that affects -- I mean, from a market standpoint,
14 that affects value, in my view. It's like, why would I
15 invest in a triple B-rated company, when I can invest in
16 an A-rated company?

17 MR. LUJAN: Well, I think Mr. Dakessian is
18 correct when he said that that has to do more with the
19 going concern value of the entire business. Whereas our
20 task is to look at the property value, and not the
21 entire business.

22 MR. GAINES: Okay. But it has to do with the
23 expense as it relates to an insurance payment.

24 MR. LUJAN: Yeah. So to the extent that we
25 brought up the credit ratings, we just think that's an

1 indication of external indications of where the risk is
2 going when Fitch made upgrade.

3 You know, they pointed to cumulative
4 structures being destroyed by Petitioner declined more
5 than 90 percent over those years.

6 They point to Petitioner-linked wildfires
7 being significantly smaller, and exposures in terms of
8 third-party liabilities much more manageable.

9 And then they also noted Petitioner's ongoing
10 efforts to enhance wildfire resilience, along with local
11 efforts, credit-supportive elements of AB 1054. They
12 all contribute to the rating increase.

13 And, again, that rating increase is a
14 reflection of the general risks facing the business. So
15 we're not saying that the credit rating is the reason
16 for the property valuation, but we think it's an
17 indicator. Again, a third-party independent group
18 taking a look at risk and seeing which direction it's
19 going.

20 MR. GAINES: Okay. But isn't the argument
21 over nonproducing assets, and whether they should be
22 charged a tax or not?

23 MR. LUJAN: Yeah. So I would say a couple
24 things to that.

25 One, I think you've commented earlier about

1 there being still some risk. And we acknowledge that
2 there's still risk. That's why we made the obsolescence
3 adjustment, .85 percent to the risk premium. That was a
4 risk premium adjustment that was actually requested by
5 Petitioner coming out of the 2017/2018 wildfires. And
6 it's something that staff is looking at each year.

7 But, you know, with things getting better, it
8 would be interesting to take a look to see what was
9 going on with the -- with the risk premium.

10 MR. GAINES: Okay. Great.

11 I'd like a comment, if I could, from
12 Mr. Dakessian, in terms of the factor that's been
13 applied for a reduction in value, the .85.

14 MR. DAKESSIAN: Yeah. Thanks, Board Member
15 Gaines.

16 That doesn't go to the specific adjustments
17 we've been requesting. That goes to the cap rate. And
18 that concerns adjustments -- that's an adjustment with
19 respect to future -- future wildfire risk, but it
20 doesn't go to the specific adjustments.

21 And I have to say, you know, Mr. Lujan
22 mentioned the Fitch credit rating in his opening, he
23 mentioned it in the middle of his presentation, and he
24 closed with it. So for him to now sit before us and
25 say, "Well, gee, it doesn't really matter. And, you

1 know, we're just citing it for overall risk." When I
2 point out that we're not back at the A-minus level
3 pre 2017/2018, that's really not fair.

4 But I would say that there is a -- there is a
5 fine line here, right?

6 We're not looking at individual assets. We're
7 looking at the assets themselves as a growing concern,
8 right?

9 You need to take out the enterprise, the
10 things that accrued to the business versus the things
11 that accrued to the property.

12 But you're looking at -- this is a unitary
13 valuation. You're looking at the network of property as
14 a whole, versus assets here and there.

15 So I don't know if that sheds any further
16 light on any of this, but -- but I do think that if
17 staff is going to say that, "Oh, you know, the Fitch
18 credit rating shows there's been an improvement," and
19 then we point out that it's not -- it's not close to
20 A minus, which is what it was before, you know, the
21 Thomas and Woolsey fires, then, you know, I think that's
22 a fair point for us to make.

23 MR. GAINES: Okay. Great. Thank you.

24 MS. LIEBER: Thank you.

25 Controller Cohen.

1 MS. COHEN: Thank you.

2 Good morning, everyone.

3 My first questions are for the staff, BOE
4 staff.

5 Could you please come back. Sorry.

6 I was wondering if you could ask the parties
7 to explain whether the money spent on the wildfire
8 mitigation capital expenditures has any value that
9 should be reflected in property tax valuation
10 calculations.

11 MR. LUJAN: Well, fundamentally, when we look
12 at the -- you're talking about the wildfire mitigation
13 capital expenditure?

14 MS. COHEN: Yes.

15 MR. LUJAN: You've bought property --

16 MS. COHEN: Right.

17 MR. LUJAN: -- and that property's been
18 installed on the system. And we have a mandate to -- to
19 tax property.

20 I think there's some arguments about whether
21 they can earn a return on it or not. And we've made an
22 appropriate adjustment for that. We've removed the
23 return on portion. They did get a return of their
24 investment through a securitization procedure. And we
25 calculated that, and that's what we find in HCLD.

1 MS. COHEN: So it should be reflected?

2 MR. LUJAN: It is reflected --

3 MS. COHEN: Is is reflected.

4 MR. LUJAN: -- in the HCLD. Yes.

5 MS. COHEN: All right.

6 Are there any other utility companies that
7 have made this petition or are making these claims?

8 MR. LUJAN: Well, I -- well, this -- no, I
9 couldn't really comment on that. I can't comment on
10 what other petitions are happening with other companies.

11 MS. COHEN: Mm-hm. I'm just wondering if
12 there's some sort of a trend that we're seeing.

13 MR. LUJAN: Not to my knowledge.

14 MS. COHEN: Thank you.

15 Okay. Appreciate that.

16 Mr. Dakessian, thank you for your presentation
17 today, you and your team.

18 In regards to your argument outlining wildfire
19 risks, do you contest that the CPUC's final conclusion
20 finding that the passage of AB 1054 and other
21 investor-supportive policies in California have
22 mitigated wildfire exposure faced by California
23 utilities?

24 MR. DAKESSIAN: I think that the answer is the
25 risk could be mitigated somewhat, but it's still

1 significant.

2 And, Controller Cohen, nice to see you again.

3 I would just say that, look to what the
4 insurance markets are doing. Look to what people are
5 doing that are going to underwrite this risk. How much
6 weight do they give a CPUC determination or a finding?

7 So the insurance market is in such disarray in
8 California right now that the regulators -- the
9 insurance regulators needed to step in to try and bring
10 the fire insurance carriers back into the state of
11 California.

12 To me, that's much more relevant in terms of
13 Edison's ongoing wildfire risk than a determination that
14 the risk has been mitigated due to capital expenditures
15 and grid hardening, and things of that nature.

16 And what I would say on that point is, I think
17 when staff says that, you know, these assets are in the
18 system, I think that we're conflating two different
19 types of valuation approaches.

20 Remember, historical cost, in some ways, in my
21 view, is a misnomer, right? Because it's only looking
22 at cost to the extent that those assets generate income,
23 right? It's a way of measuring the earning power of the
24 utility.

25 And if an asset's not earning income and

1 generating income, then it needs to be excluded, right?

2 That's really the key.

3 It's not like another type of replacement cost
4 or reproduction cost where you're looking at it just
5 sort of to see what it costs to reproduce that property
6 or to replace the property.

7 You're looking at net book value only to
8 determine that the earning power of the utility in a
9 regulated environment, if it's not earning, which is
10 undisputable that it's not in this case, then it needs
11 to be removed.

12 And there's no return of, or recovery of,
13 which in regulatory parlance means you have it on your
14 books, and you can depreciate it for ratemaking
15 purposes. That's -- we don't have that situation here.
16 So it needs to be taken out entirely.

17 So you asked me a discrete question. I went a
18 little broader. So thank you for indulging.

19 MS. COHEN: No problem.

20 I do have a followup question.

21 How many utility companies are in the state of
22 California, do you know?

23 MR. DAKESSIAN: I don't know offhand.

24 MS. COHEN: I don't either. But I would
25 imagine there's more than one. I'm curious why we

1 always -- why we always hear from Edison, and where are
2 the others?

3 And now you have license to be speculative --

4 MR. DAKESSIAN: Yeah.

5 MS. COHEN: -- and share with me some of your
6 thoughts, and what you're seeing in -- from your vantage
7 point.

8 MR. DAKESSIAN: Allowing me to speculate is
9 dangerous, Controller Cohen.

10 I don't want to speculate. All I know is that
11 this is an issue that affects Edison's ratepayers. I'm
12 not sure of what the impact these discreet issues are on
13 the property tax value of, for instance, you know, PG&E
14 or Sempra. I can't speak to that.

15 But what I do know is this is an important
16 issue that impacts Edison and its ratepayers. And
17 that's why we're here for five years in a row.

18 MS. COHEN: Yeah. Yeah.

19 MR. DAKESSIAN: Because it matters not just to
20 the company, but to the ratepayers.

21 MS. COHEN: One more -- one last question.
22 And then I'll let you go.

23 Hasn't the utility itself recognized a
24 significant reduction to its risk as stated -- as stated
25 in the press release?

1 MR. DAKESSIAN: Yes.

2 I mean, I think, you know -- I think we
3 addressed that with Ms. Woods' comments.

4 But, Ms. Woods, if you would like to come back
5 online to -- with Controller Cohen's permission.

6 Is that okay?

7 MS. COHEN: Yes. Yeah, that's --
8 Madam Chair?

9 MS. LIEBER: Certainly.

10 MS. WOODS: Hi, Ms. Cohen. How are you?

11 MS. COHEN: Hi. Thank you.

12 Would you like me --

13 MS. WOODS: Yeah. I --

14 MS. COHEN: Would you like me to repeat the
15 question?

16 MS. WOODS: No, I think I get the gist of it.

17 I mean, I realize that there are statements --
18 public statements that talk about our mitigation plans,
19 and how we've executed all those plans. I do think that
20 does reduce the risk.

21 I mean, that involves things like covered
22 conductors, replacing wooden poles with concrete poles,
23 or wooden poles with fire retardant. More extreme
24 vegetation management, you know, those are some things
25 that we can do to keep our -- our equipment from causing

1 fires.

2 But the fact is, is that the climate here in
3 California, and, you know, weather-induced risks, it
4 could create fires that everything that we've done could
5 have mitigated some things, but things still happen, and
6 fires still exist.

7 Like the statistics I went over, the 2024
8 fires alone, they outmatch 2023 and 2022. So the fires
9 aren't going away. They're still here.

10 AB 1054, the insurance fund, does help. But
11 you do have to have, you know, in the back of your mind,
12 there could be a catastrophic wildfire, like there have
13 been in the past, that could deplete the funds.

14 So we don't think the risk -- well, first of
15 all, in the earlier years, we don't think the risk was
16 quantified properly at all.

17 And then going forward, it might have
18 decreased from maybe those first years, but it's not
19 gone away. And the 85 basis points is not sufficient to
20 cover the risk.

21 And you're kind of going back to the core
22 versus noncore. You know, core things are things we can
23 depend on, that we can forecast, that we know are going
24 to happen. And that helps us understand, you know, the
25 cash flows of our business.

1 Noncore things are things that are hard to
2 predict. They still impact your business, and they
3 still impact cash flow, but they are hard to predict.

4 And a willing buyer or willing seller, you
5 know, could put together a model that models out the
6 core activities, but it can't necessarily identify what
7 might occur in the future that's noncore.

8 And so what they do is they risk adjust it.
9 So they say, okay, well, here's your cash flow for the
10 core activities, and then, by the way, I know all these
11 things are happening in California, inverse
12 condemnation, climate change, past catastrophic
13 wildfires.

14 And there would have to be a risk adjustment
15 on that potential earnings and potential cash in order
16 to determine what a willing buyer might pay.

17 MS. COHEN: Thank you.

18 Just to answer my own question about how many
19 utility companies are in the state of California, there
20 are more than 40 publicly-owned. And I can't get my
21 hands on the number of how many privately,
22 investor-owned utility companies there are. But we can
23 say there are many.

24 I'm just trying to understand why we only hear
25 from one on a continual basis for the last five years.

1 Thank you.

2 MS. LIEBER: Okay.

3 Mr. Schaefer, any questions?

4 Please.

5 MR. SCHAEFER: To staff, we have -- was told
6 there was 2,000 exhibits you have here today, and we're
7 going to be using our desktop here to review some, is
8 that still so?

9 MR. LUJAN: I don't think we need to look at
10 those in this case.

11 MR. SCHAEFER: But it's our -- it's your
12 exhibits, right?

13 MR. LUJAN: Yes. Well, actually, just to be
14 clear -- just to be clear, we were asked what items
15 might be introduced as exhibits. And so that's the list
16 that we gave. And I think they were prepared sort of
17 for administrative convenience so that you could see
18 them in case they were pointed to.

19 MR. SCHAEFER: Well, I figured it out, if I
20 spent 30 seconds looking at each exhibit, I would be
21 here eight days. But, you know --

22 MR. LUJAN: Well, I promise to take that into
23 consideration the next time we submit exhibits.

24 MR. SCHAEFER: We have a California law that
25 limits memorandums in opposition to 10 pages, unless you

1 get leave of court.

2 We're not responding here. We're the moving
3 party a lot of the times. But I would think fewer is
4 better. And if I had the rulemaking power, I would
5 limit our exhibits to 200 instead of 2,000. I think
6 we'd save a lot of trees that way.

7 MS. LIEBER: And let's hear from Ms. Himovitz.

8 MS. HIMOVITZ: Hi. Excuse me. Good morning.

9 Julia Himovitz on behalf of the Legal
10 Department.

11 Your comment is taken; however, this is not
12 the same as a regular court, so those rules don't
13 necessarily apply here.

14 MR. SCHAEFER: Sure.

15 MS. HIMOVITZ: But I would also note that to
16 save trees, that is being provided to you
17 electronically. So -- although we're not referencing
18 them now.

19 So thank you.

20 MR. SCHAEFER: Less -- less sometimes is
21 better. I mean, Jerry Brown taught us that.

22 MR. HIMOVITZ: That is noted.

23 Thank you.

24 MR. SCHAEFER: All right.

25 Thank you.

1 MS. LIEBER: Thank you, Mr. Schaefer.

2 Now, Members, the recommended motion is to
3 deny the petition by Southern California Edison.

4 Do we have a motion to that effect?

5 Anyone who would like to make that motion?

6 If not, I'll go ahead and make the motion.

7 And is there a second?

8 MR. SCHAEFER: Second.

9 MS. LIEBER: Seconded by Mr. Schaefer.

10 In terms of public comment, we do not have any
11 written comments, nor anyone who submitted a comment
12 card from the auditorium. So we'll go to our AT&T
13 moderator for comments on this item.

14 Moderator, if you would please let us know if
15 there is anyone on the telephone line who would like to
16 make a public comment regarding Item 2.

17 AT&T MODERATOR: If you would like to make a
18 comment, please press one, then zero.

19 And at this time, there are no comments.

20 MS. LIEBER: Thank you.

21 Members, do you have any further discussion on
22 the item?

23 Seeing none, we'll go ahead to state that I
24 have made a motion to deny the petition by Southern
25 California Edison.

1 That was seconded by Mr. Schaefer.
2 Ms. Cichetti, if you would please call the
3 roll.
4 MS. CICHETTI: Chair Lieber.
5 MS. LIEBER: Aye.
6 MS. CICHETTI: Vice Chair Gaines.
7 MR. GAINES: No.
8 MS. CICHETTI: Member Vazquez.
9 MR. VAZQUEZ: Aye.
10 MS. CICHETTI: Member Schaefer.
11 MR. SCHAEFER: Aye.
12 MS. CICHETTI: Controller Cohen.
13 MS. COHEN: Aye. Aye.
14 MS. CICHETTI: Thank you.
15 MS. LIEBER: Okay. Members, the motion passes
16 with four votes.
17 Thank you very much, Members, for hanging in
18 here.
19 It is now 11:30, and we will take our
20 10-minute break, and we'll reconvene at 11:40.
21 (Whereupon Item 2 concluded.)
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REPORTER'S CERTIFICATE

State of California)
) ss
County of Sacramento)

I, Jillian Sumner, Hearing Reporter for the California State Board of Equalization, certify that on December 17, 2024, I recorded verbatim, in shorthand, to the best of my ability, the proceedings in the above-entitled hearing; that I transcribed the shorthand writing into typewriting; and that the preceding pages 1 through 64 constitute a complete and accurate transcription of the shorthand writing.

Dated: January 8th, 2025



JILLIAN SUMNER, CSR #13619
Hearing Reporter